

**RECORD OF PROCEEDINGS  
MINUTES OF REGULAR MEETING  
OCTOBER 25<sup>TH</sup>, 2007**

The Medina Township Board of Trustees met in special session at the Medina Township Hall on October 25<sup>th</sup>, 2007, to conduct the business of the Township. President Todd called the meeting to order at 7:01 pm with the following Trustees in attendance: Dianna Huffman, Michael D. Todd and Mead Wilkins. Also in attendance were the Fiscal Officer, Police Chief, Fire Chief, and the general public.

**ROLL CALL**

Mr. Todd asked for a roll call of all members present. Trustees present were Mrs. Huffman, Mr. Todd and Mr. Wilkins.

Mr. Todd led the Pledge of Allegiance.

**Life Support Team Billing**

Mr. Todd introduced Gary Hallman, President of Medina General Hospital, and Gene Sulzener and Mark Phillips, Directors of the Medina Life Support Team. Mr. Hallman explained Medicare and other Insurance Company billing for the Life Support Team Runs. Of the three entities, Medina Township has 20% of the runs. 61% of Medina Township runs are Medicare billable. Mr. Hallman and Mr. Sulzener then answered various questions from the general public. Mr. Hallman also discussed the growth in the Townships and the response time to Montville Township which has created the need for an LST station on the south side of the City. This will provide faster response times for emergencies.

**Steering Committee Selection**

The selection of the Steering Committee will be done as soon as the contract with Edwards & Kelcey is approved. The Trustees will continue to accept applications from interested residents.

**Audit Report**

Mr. Wilkins said Mrs. George has received the audit report and it will be reviewed.

**PUBLIC COMMENT**

Mr. Todd motioned to open the floor for public comment. Mrs. Huffman seconded the motion.

Ed Unaitis (4985 Fenn Road), Matt Galla (3503 Hamilton Road) and Bill Ostmann (3670 Hamilton Road) commented on mail service and a mail drop box for the Township.

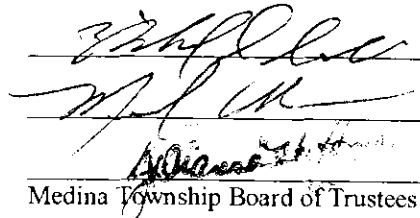
Mr. Todd motioned to close the floor for public comment. Mrs. Huffman seconded the motion.

**Employee Handbook**

The Trustees went over Trina Devanney's changes to the employee handbook. The changes will be made and sent to Trina for the final review.

Mr. Todd motioned to adjourn the meeting at 9:13 pm. Mr. Wilkins seconded the motion. Voting aye thereon: Mrs. Huffman, Mr. Todd and Mr. Wilkins.

  
Medina Township Fiscal Officer

  
Medina Township Board of Trustees

# Life Support Team

Medicare Billing Explanation

# Life Support Team

## Sample Charges and reimbursement

- Medicare Recipient is responsible for a 20% co-payment of Medicare payment.
- Must bill patient for co-payment.
- Many patients have secondary insurance.

# Life Support Team

	<b>Charge</b>	<b>Medicare</b>
<i>ADVANCED</i> ALS Emergency	\$ 473.00	\$ 352.33
ALS Non Emergency	\$ 462.00	\$ 222.53
<i>BASIC</i> BLS Emergency	\$ 363.00	\$ 296.70
BLS Non Emergency	\$ 352.00	\$ 185.44
Mileage	\$ 7.50	\$ 6.25

# Life Support Team

## Sample Claim

ALS Emergency	\$473.00
Medicare Adjustment	<u>(120.67)</u>
Balance	352.33
Amount due from Medicare	281.86
20% due from patient	70.47

# Life Support Team

## Revenue by Payor

Medicare	39%
Medicaid	1%
MMO/Anthem	25%
Self-Pay	9%
All Other Ins.	26%

# Life Support Team

## Revenue for August *2007*

<b>Date of Run</b>	<b>Amount Collected</b>	<b>Percent of Total</b>
May 2005	216	2.5%
March 2006	70	0.8%
January 2007	578	6.7%
February 2007	705	8.1%
March 2007	105	1.2%
April 2007	977	11.3%
May 2007	374	4.3%
June 2007	3,525	40.6%
July 2007	2,126	24.5%
	8,676	100.0%

